



STRATEGIC ARCHITECTURE BLUEPRINT • ALL 30 DISTRICTS

2026 Odisha Business Automation Playbook

How forward-thinking schools, non-profits, and growing enterprises across Odisha eliminate manual bottlenecks, cut ₹0 recurring seat fees, and deploy custom software in 2–4 weeks.

FINANCIAL EFFICIENCY

₹0 Monthly Seat Fees

Pay once, own 100% of your software & database forever with zero per-user penalties as your team expands.

DIRECT ACCESS

100% Senior Developers

Direct collaboration with veteran engineers—no agency account managers, no sales markups, no junior handoffs.

RAPID TURNAROUND

2–4 Weeks Delivery

Interactive prototype ready in 5–7 days, complete production deployment in 2–4 weeks under clear SLAs.

INCLUDED INSIDE ⚡

₹15,000 Project Credit

Exclusive voucher (Code: **ODISHA-TECH-15K**) valid for your organization's custom system architecture sprint.

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The Hidden Cost of SaaS & Comparison Matrix

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Odisha Case Studies, Roadmap & ₹15k Voucher

THE 2026 PARADIGM SHIFT FOR ODISHA ORGANIZATIONS

"In 2026, paying perpetual per-seat 'rent' to out-of-state SaaS platforms is an unnecessary tax on local growth. Forward-looking Odisha enterprises are reclaiming their data sovereignty, lowering operational expenses by up to 70%, and automating mission-critical workflows with tailored systems built for Indian regulations (GST, UPI, and 80G)."

THE ARCHITECTURAL SHIFT

The Hidden Cost of Commercial SaaS & Why Custom Wins

Most growing businesses in Bhubaneswar, Cuttack, Rourkela, and throughout Odisha unknowingly accumulate severe technical debt by stitching together fragmented cloud tools.

× THE ESCALATING SEAT TAX

Perpetual Per-User Penalty

Commercial SaaS charges monthly fees per employee or student. A 25-person team pays over ₹6,00,000 in 3 years without ever owning the software.

× FRAGMENTED DATA SILOS

Manual Reconciliation Chaos

Inquiries stuck in WhatsApp, invoices in Excel, attendance on paper. Staff waste 15–20 hours every week manually copying data between tools.

× ZERO OWNERSHIP

Vendor Hostage & Lock-In

Your institutional data lives in closed proprietary databases. If subscription fees increase or you cancel, you lose access to historical analytics.

Evaluation Dimension	Generic Commercial SaaS	Traditional IT Agencies	Adison Solutions (Custom)
Developer Access	Tier-1 call center ticket queues	Pitched by senior, built by junior interns	✓ Direct access to senior software engineers
Ongoing Licensing	₹500–₹2,500/user/mo recurring fee	Expensive monthly retainer contracts	✓ ₹0 recurring seat fees — pay once, own forever
Code & Data Ownership	0% ownership (Vendor lock-in)	Restricted or proprietary code custody	✓ 100% sovereign code, database & asset transfer
Time-to-Value	Weeks of rigid configuration	Bloated 3–6 month delivery cycles	✓ Interactive prototype in 5–7 days, launch in 2–4 wks
Indian Compliance	Generic global templates	Custom billable add-on modules	✓ Native CGST/SGST, e-Way, UPI QR & 80G receipts

1. 100% Code Sovereignty

You receive the complete Git repository, database schemas, and deployment credentials. You host anywhere with complete privacy and zero lock-in.

2. Direct Senior Engineers

Cut out agency project managers and sales markups. Work directly with experienced software engineers who understand production architecture.

3. Budget-Friendly Value

Focused systems starting from ₹15,000 to ₹35,000 with milestone payments. Registered non-profits and schools receive an additional 50% subsidy.

3-Year Software Cost Impact for an Average Odisha Organization

Comparing commercial cloud SaaS seat fees vs. one-time custom software deployment.

₹5,40,000+

Average Net Savings

PRODUCTION ARCHITECTURES

4 Core Automation Engines Built for Odisha Enterprises

Modular, high-performance software modules configured to your exact operational requirements with zero per-user seat fees.

INSTITUTIONAL ERP

Dashboard

Students

Teachers

Schedule

Grades

Communications

Settings

Welcome, Alex!

Monday, Oct 28, 2024

Student Attendance Stats

Overall Student Attendance (Today)

94.8%

Total Students: 1450

Present: 1375

Absent: 75

Schedule Timetable

Today's Schedule - Monday, Oct 28

#	Time	Subject	Classes	Room
1	7:30 - 7:00 AM	Algebra	9A	101
2	8:00 - 7:30 PM	Biology	11B	Lab B
3	6:00 - 7:00 PM	History	8C	204
4	6:30 - 7:30 PM	Phys Ed	8C	Gym
5	7:00 - 7:00 PM	English	9A	302

School & College Automation ERP

Single unified platform managing admissions, attendance, fees, and exam report cards.

✓ Biometric Sync:

Instant SMS/WhatsApp parent alerts

✓ Fee Collection:

Dynamic UPI QR & automated dues tracking

✓ Academic Reports:

One-click automated transcript generation

25+ hrs

SAVED/WK

99.4%

FEE COLLECTION

₹0

PER-STUDENT FEE

BILLING ENGINE

Dashboard

Invoices

Subscriptions

Payments

Customers

GST

Reports

Total Revenue (MTD)

\$145,230.50

+12.4%

Total GST Collected

\$18,655.20

Active Subscriptions

1,845

Pending Invoices

\$23,890.10

42 Invoices

Revenue & GST Breakdown (Last 30 Days)

Revenue

GST

Totals

GST Tax Breakdown

GST collected by component

CGST

\$9,327.60

SGST

\$9,327.60

IGST

\$485.40

Automated GST Billing & Invoicing

Sub-second invoice creation, dynamic tax math, recurring auto-billing, and instant UPI payments.

✓ GST & E-Way:

100% compliant CGST/SGST/IGST math

✓ Recurring Invoices:

Automated monthly billing runs on autopilot

✓ Zero-Fee UPI:

Dynamic QR codes linked directly to bank account

< 1.2s

INVOICE GEN

0%

TAX MATH ERROR

100%

DIRECT PAYOUT

SALES CRM

Sales Pipeline Dashboard

Current Quarter

Later Range

May - 31, 2023

+ Add Lead

Total Pipeline Value

₹34,50,000

+12% vs LY

Win Rate

68%

65 Deals Won

Average Deal Cycle

24 Days

32 Deals Closed

Active Leads

154

New: 14

Recent Activity & Follow-ups

Recent Activity

Rahul Gupta (Worlo)

10:32 AM

Sent the proposal. Thank!

Pooja Singh (Reliance)

09:45 AM

Attached requirements doc.

New Leads

6 | ₹5.5L

Discovery

4 | ₹11.2L

Proposal Sent

3 | ₹9.5L

Won

5 | ₹15.0L

Tata Digital

Reliance Retail

HSFC Bank

ICICI Bank

Custom Sales CRM & WhatsApp Pipeline

Capture leads from WhatsApp and ads into visual pipeline stages with automatic follow-up tasks.

✓ Omnichannel Intake:

Ingest leads from WhatsApp, web & Meta ads

✓ State Pipeline:

Visual deal tracking with automated reminder cues

✓ Rep Analytics:

Conversion rates, response times & revenue logs

3x

RESPONSE SPEED

0

LEADS LOST

Unlimited

TEAM SEATS

NON-PROFIT PORTAL

Dashboard Overview - June 2024

Total Donations Raised in INR

₹2,84,50,000

+12.5% this month

80G Tax Exemption

Active Volunteers

1,450

+5.8%

Community Beneficiaries Reached

52,300

+18.2%

Active Grants

18

+3 approvals pending

Donor Contribution Timeline

Donations

Recurring Monthly Donor Pledges

Community Project Milestones

Clean Water Initiative

85% complete

Education Dissemen

Shree 7 started

Completed

Non-Profit & Trust Management System

Automated 80G tax receipts, clinical patient records, and real-time CSR impact metrics.

✓ Automated 80G Receipts:

Instant 1-click tax receipts sent via email

✓ Beneficiary Logs:

Track therapy progress, meals, and relief camps

✓ 50% Subsidy:

Dedicated development discount for Odisha trusts

1-Click

80G RECEIPTS

50%

NGO SUBSIDY

₹0

SETUP CHARGE

THE 2026 ODISHA QUICK-LAUNCH PLAN

The ₹25,000 Business Automation Plan with ₹15,000 Benefit Scheme

Full-Stack Custom Automation Sprint (Choose 1 Core Engine)

GST Invoicing • School & College ERP • Custom WhatsApp CRM • Member Portal

₹25,000 - ₹15k Voucher **₹10,000 Net**

✓ BENEFIT ₹5,000 FREE

Custom Database

Tailored SQL schema for your unique records and SKUs.

✓ BENEFIT ₹4,000 FREE

WhatsApp & SMS Conduit

Automated alerts for admissions, bills & deal updates.

✓ BENEFIT ₹3,000 FREE

Instant UPI QR Engine

Dynamic QR links direct to bank with 0 middleman cuts.

✓ BENEFIT ₹3,000 FREE

1-Yr Cloud Deploy & SSL

Zero downtime, SSL certs & automated daily backups.

GUARANTEED TIMELINE

SPRINT 01 • DAYS 1-3

Discovery & Scoping

Audit bottlenecks, database schema design, and fixed-price plan with zero hidden charges.

SPRINT 02 • DAYS 4-14

Core Build & Demo

Full-stack development by senior devs. Interactive staging demo URL delivered in 5-7 days.

SPRINT 03 • DAYS 15-21

Migration & Launch

Data migration, staff walkthrough, 100% source code transfer, and SLA activation.

EDUCATION

BJB High School

Digital noticeboard & Mukhyamantri Shiksha Puraskar awards.

bjbhskhurda.in

CULTURE

Odisha Heritage Walks

8 regional chapters, dynamic tour scheduling & curator CMS.

odishaheritagewalks.com

NON-PROFIT

SHRADHA Trust

Rehabilitation registry with automated 80G tax receipts.

shradharkl.org

CIVIC TRUST

Cuttack Heritage

Member passes, digital onboarding & event booking portal.

cuttackheritage.com

● < 2-Hour Direct Developer Response ● 100% Git Repository & Database Transfer ● Milestone-Based Transparent Invoicing ● 50% Subsidy for Registered Non-Profits

★ OFFICIAL ARCHITECTURAL PROJECT CREDIT ★

₹15,000 Project Credit Voucher

Redeemable toward your organization's custom software build or automation sprint.

PROMO CODE:

ODISHA-TECH-15K

CREDIT VALUE:

₹15,000

DIRECT REDEMPTION:

WhatsApp: +91 63700 66767

Phone: +91 63700 66767

Email: adisonsolutions@gmail.com

Valid throughout 2026 for businesses & trusts across all 30 districts of Odisha.

Ready to Automate Your Business & Claim Your ₹15,000 Voucher?

Book a free 30-minute discovery session directly with a senior software engineer. No sales pressure, pure technical guidance.

Chat on WhatsApp: +91 63700 66767 ↗